



Parker Hannifin Corporation
CIC Group
Climate Systems Division
10801 Rose Avenue
New Haven, IN 46774
260-748-6000

February 27, 2008

Dear Senator Lugar:

Parker Hannifin is committed to the State of Indiana. With 15 facilities and over 2,000 employees in Indiana, Parker knows the importance of staying competitive. Our appropriations request for your support on Parker's Energy Efficient Electronics Cooling Project will not only create new jobs in Indiana but it will help retain jobs that are currently susceptible to the seasonal nature of our core cooling products business.

This appropriations request would grant funding to develop the technology & process for efficiently & safely cooling high-power electronic components & systems. Applications for this technology range from Data Centers, Wind Turbines, Hybrid & Electric vehicles and critical infrastructure, such as power, utility and transportation networks. This new methodology has not been tested or successfully commercialized. Parker will use these funds to expand engineering staff, develop prototype systems and work with large OEM customers with the intent of successfully commercializing the technology. The ultimate goal is to create a new business with new manufacturing lines & new manufacturing jobs while increasing national security and reducing the dependence on foreign energy.

We appreciate your staff taking time to meet with Dale Thompson today and we look forward to working with you to help produce meaningful jobs and economic opportunity for Hoosiers. Please give this request your full consideration. If I can be of assistance to you in the future, please do not hesitate to call on me.

Sincerely,

Brad Lichtenberger
Operations Manager
Parker Hannifin Corp.
Climate Systems Division